

PROFESSIONAL PROFILE

DANIEL T. THOMPSON

Daniel is the Managing Partner and a member of the Board of Directors of **Org-Resilience Consult Limited**. A professional with over 35 years of experience in both the private, public and non-profit sector organizations in Ghana and Canada.

At the start of his career, for over 5 years, 1982 – 1987, Daniel worked as a:

- **Corporate Business Planning Analyst** with a financial services company, Crown Financial Services Company in Toronto, Canada. Supported Business Planning and Analysis of the different lines of insurance and investment product lines; prepared reports on the economic status and changing regulatory environment of the North American financial services sector; prepared evaluations on individual company in the financial services sector to identify and recommend potential companies for acquisition in support of the business diversification strategies of Crown Financial Services Company; developed and implemented more rapid system for estimating the profitability of various product lines; and an evidence based, Decision Support Information Systems employed at all senior levels within the company, and for the Board of Directors.

- **Management Consultant for SMEs.** Daniel worked as an associate with management consulting companies for a wide range of small and medium-sized private and non-profit sector organizations, introducing fundamental business strategy development, and operational management concepts to improve revenues and profitability. Worked on Strategy Formulation and Five-Year Business Plan Development for several creative and performance arts companies,

including: the Creative Arts Taxation and Financial Services (CATS) Company; Ontario Graphic Arts Association – Strategic approach to funding and transforming the association’s major annual meeting event; the Modern Dance Company – Introduction of fundamental Business Development and Operational Management concepts to improve revenues and profitability; and Al Green’s Fitness Centre – Risk management strategy to improve revenues and profitability.

Daniel has over 25 years of professional as a Public Policy Development and Strategic Management expert with the Province of Ontario Public Service, in Toronto, Canada starting as an Economic Development Consultant, became a Policy Advisor, then as a Senior Policy Advisor and a subsequently, as a Corporate Policy Advisor, working on a wide variety of topics and issues including organizational development, public policy development, regulatory and program development, and government reform initiatives in four different Ministries as noted below:

- Economic Development Consultant, Ministry of Industry, Trade and Technology (MITT), Services Sector Secretariat from 1987 to 1989. Member of a team of professionals charged with working on reviews and conducting select analytical studies on the Services Sector in the Province of Ontario and across Canada. Focused on the existing role of the Ontario Government in helping various services sector companies and organizations. Recommended new strategies, programs and relationships between the government and the rapidly growing services sector new. Proposed Services Sector government assistance programs, including their development and implementation details.

- **Policy Advisor, Ontario Ministry of Agriculture, Food and Rural Affairs (OMAFRA)**

1989-1997: Responsible for conducting comparative analyses and reporting on Global Market Demand and Supply Factors - Estimating the Capacity and Revenue Potential for Ontario's Agriculture and Food System (including the Agricultural inputs, production sectors; and the food processing, retailing and food services sector in the Global Trade environment. Prepared reports and briefing notes on assigned topics and issues facing the Agriculture and Food sectors, and the rural economy

- **Senior Policy Advisor and Project Manager, Ontario Ministry of Agriculture, Food and Rural Affairs (OMAFRA) 1997 - 2001:**

For over 3 years, coordinated and managed 9 teams of professionals from five Ontario Ministries, the Federal Canadian government and Municipalities in researching concepts, strategies, programs, systems and processes of a new Ontario Food Safety Development and Implementation Strategy. Submitted the proposed Submission the Ontario Cabinet and received approval for the implementation of the Strategy.

- **Senior Policy Advisor, Ministry of Tourism and Recreation (and later the combined**

Ministry of Tourism, Culture and Sports) 2002 - 2007: was a principal contact with the office of the Minister supporting the review of the Cabinet Binders for Weekly Cabinet Meetings; Prepared Ministry Briefing Notes on topics and issues of interest to the Minister and the Deputy Minister Cabinet for Cabinet Meetings; represented and liaised with other senior and corporate advisors from other line ministries and central agencies (including Cabinet Office, Ministry of Finance; Treasury Board Secretariat and the Management Board of Cabinet) during discussions of proposals being prepared for later Submission to the Cabinet and

to Government for their approval. Was also responsible for a wide range of topics concerning Tourism, Recreation and Culture Sector Issues. Conducted Legislative Reviews of Tourism Sector related issues (e.g. Innkeepers Act), and participation in the development of Provincial Tourism Signage and Direction Initiative.

- **Corporate Policy Advisor, Ministry of Tourism, Culture and Sport (MTCS) from 2008 to 2015** - was the principal contact and representative and liaised with other senior and corporate advisors from line ministries and central agencies such as: Cabinet Office, Ministry of Finance; Treasury Board Secretariat and the Management Board of Cabinet on cross ministry, government-wide, high-profile initiatives. Worked or collaborated on a wide variety of “all of government” topics and issues, including organizational development, broad public policy, regulatory, program development and government reform initiatives. Lead the review of the Government Cabinet Binder for Weekly Cabinet Meetings. Coordinated the Preparation of Ministry Briefing Notes on topics of interest to the Ministry of Tourism to aid the performance of the Minister and Deputy Minister at Cabinet Sessions.

Daniel **Founded and has been** Principal Consultant of Global Enterprise Management Solutions (GEMS) since 2010. GEMS has worked on a wide range of issues with clients from both the public and private sectors in Canada and in Ghana including Crossroads International, Green Pastures Society Organization, YaaSalaam Publishing., Management Development and Productivity Institute (MDPI).

Daniel joined **Global Issues Consulting (GIC), as a Principal Consultant in 2016**, a highly skilled and competent Ghanaian and international professional colleagues, offering consultancy and fundraising services to public and private sector organizations in Ghana to provide a wide range of strategic and operational planning, various organizational assessments and evaluations, and project funding advisory services. Companies that GIC has worked with include VineCBH Limited, Blue Rose Realty Development Company, and Smart Ghana Limited.

Daniel holds a B.Sc. Agriculture, from the University of Science and Technology, Kumasi, Ghana,

M.Sc. in Agricultural Economics, from the University of Alberta, Canada, an M.B.A. University of Western Ontario, London, Canada, and graduated from a 2-Year Public Service Leadership Development (LEADS) Program with the Ontario Public Service.

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